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FLUORSPAR IN THE FOURTH QUARTER 1996

Preliminary numbers for 1996 indicate that U.S. reported consumption was essentially unchanged, but overall fluorspar imports decreased, as compared to 1995. Imports of acid grade actually increased, but imports of metallurgical grade decreased quite significantly from 87,700 metric tons in 1995 to 38,900 tons in 1996. This decrease was evidence of increased consumption of material from the National Defense Stockpile (NDS) in the metallurgical and ceramic markets.

The only sale from the NDS during the fourth quarter was previously reported in the third quarter fluorspar report. It was the sale in December 1996 of 32,700 tons (36,000 short dry tons [sdt]) of acid grade for an approximate value of \$3,000,000 made to Seaforth Minerals & Ore Co. and to Sogem. According to Defense National Stockpile Center (DNSC) news releases, subsequent sales of metallurgical grade were made in January and February 1997. In January, the NDS sold about 27,200 tons (30,000 sdt) of metallurgical grade to Aimcor of Pittsburgh, PA, and to Sogem of New York, NY, for an approximate market value of \$1,200,000. In February, the NDS sold an additional 12,700 tons (14,000 sdt) to Aimcor for an approximate market value of \$574,000. According to the monthly Summary of Commodities report distributed by DNSC, material shipped to customers during the fourth quarter totaled 36,900 tons (40,700 sdt) of metallurgical grade and 17,700 tons (19,500 sdt) of acid grade. Not counting the material sold in January and February 1997, at the end of the fourth quarter 1996, the NDS inventories authorized for ultimate disposal were as follows: 320,000 tons (353,000 sdt) of acid grade, 183,000 tons (202,000 sdt) of metallurgical grade, 97,000 tons (107,000 sdt) of nonspecification metallurgical grade, and 680 tons (750 sdt) of nonspecification acid grade.

The sales authorization for fluorspar for the current fiscal year has been revised again. The revised Fiscal Year 1997 Annual Materials Plan states that effective April 1, 1997, the DNSC will be authorized to sell 163,000 tons (180,000 sdt) of acid grade and 45,400 tons (50,000 sdt) of metallurgical grade. This authorization is for all of fiscal year 1997, which includes sales completed Oct. 1, 1996, to date. The DNSC has currently sold about 41,700 tons (46,000 sdt) of acid grade, which leaves about 121,000 tons (134,000 sdt) authorized for sale prior to Oct. 1, 1997. The DNSC has sold about 39,900 tons (44,000 sdt) of metallurgical grade, which leaves about 5,400 tons (6,000 sdt) authorized for sale prior to Oct. 1,1997. All sales have come from the NDS depots at Pine Bluff, AR, and Memphis, TN.

The sale of the Ozark-Mahoning plant facilities at Rosiclare, IL, by Elf Atochem North America were finalized. The new company is operating under the name Hastie-Sogem Minerals and is selling both metallurgical-and acid grade fluorspar. The company is drying and bagging fluorspar purchased from the NDS.

TABLE 1 SALIENT FLUORSPAR STATISTICS 1/

(Metric tons unless otherwise specified)

| | Fourth quarter | First quarter | Second quarter | Third quarter | Fourth quarter | Total year to date |
|-------------------------------------------------------|----------------|---------------|----------------|---------------|----------------|--------------------|
| | 1995 | 1996 | 1996 | 1996 | 1996 | 1996 |
| Shipments | W | W | | | | W |
| Imports for consumption | 122,000 | 179,000 | 118,000 | 127,000 | 89,200 | 513,000 |
| Value per ton, c.i.f U.S. port, acid grade | \$131.00 | \$140.00 | \$141.00 | \$145.00 | \$142.00 | \$142.00 2/ |
| Value per ton, c.i.f. U.S. port, metallurgical | \$107.00 | \$96.00 | \$97.00 | \$99.00 | \$120.00 | \$103.00 2/ |
| Exports | 6,510 | 9,180 | 6,950 | 17,500 | 28,300 | 61,900 |
| End of quarter stocks: consumer 3/ | 92,000 | 105,000 | 103,000 | 117,000 r/ | 117,000 | 117,000 |
| Fluorspar equivalent of imported hydrofluoric acid 4/ | 18,100 | 31,000 | 39,800 | 34,600 | 18,100 | 123,000 |
| Fluorspar equivalent of imported cryolite | 1,680 | 1,840 | 2,430 | 1,750 | 1,570 | 7,590 |
| Quarterly reported fluorspar consumption | 135,000 | 143,000 | 119,000 | 140,000 r/ | 125,000 | 527,000 |

r/ Revised. W Withheld to avoid disclosing company proprietary data.

TABLE 2
CONSUMPTION OF FLUORSPAR BY END USE AND ASSAY RANGE 1/
(DOMESTIC AND FOREIGN IN THE UNITED STATES)

(Metric tons)

| | Т | Third quarter 1996 | | F | | | |
|-----------------------------------------|-------------|--------------------|------------|-------------|---------------|---------|--------------|
| | More than | Not more than | | More than | Not more than | | |
| | 97% calcium | 97% calcium | | 97% calcium | 97% calcium | | 1996 |
| End use or product | fluoride | fluoride | Total | fluoride | fluoride | Total | Year to date |
| Hydrofluoric acid and aluminum fluoride | 128,000 | | 128,000 | 113,000 | | 113,000 | 477,000 |
| Basic oxygen furnaces | | 2,480 | 2,480 | | 2,580 | 2,580 | 11,900 |
| Electric furnaces | W | 5,650 | 5,650 | W | 4,890 | 4,890 | 19,200 |
| Other uses or products 2/ | 3,100 | 1,120 r/ | 4,190 | 3,180 | 1,300 | 4,480 | 18,700 |
| Total | 131,000 | 9,250 r/ | 140,000 | 117,000 | 8,770 | 125,000 | 527,000 |
| Stocks, end of quarter | 107,000 | 10,100 | 117,000 r/ | 106,000 | 11,100 | 117,000 | 117,000 |

r/ Revised. W Withheld to avoid disclosing company proprietary data.

^{1/} Data are rounded to three significant digits.

^{2/} Average value for year to date 1996.

^{3/} Does not include material purchased from the National Defense Stockpile by traders or indirect consumers.

^{4/} Does not include hydrofluoric acid from foreign trade zone.

^{1/} Data are rounded to three significant digits; may not add to totals shown.

^{2/} Includes acid grade used in electric furnaces, enamel, glass and fiberglass, steel castings, and welding rod coatings.

TABLE 3 U.S.IMPORTS FOR CONSUMPTION OF FLUORSPAR, BY COUNTRY 1/ AND VALUE 2/ 3/ $^{\prime}$

(Metric tons unless otherwise specified)

| | Fourth quarter 1995 | | First quarter 1996 | | Second quarter 1996 | | Third quarter 1996 | | Fourth quarter 1996 | | Total year to date | |
|--------------------------|---------------------|-------------|--------------------|-------------|---------------------|-------------|--------------------|-------------|---------------------|-------------|--------------------|-------------|
| | Value | | Value | | Value | | Value | | Value | | | Value |
| | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) |
| Containing more than | | | | | | | | | | | | |
| 97% calcium fluoride: | _ | | | | | | | | | | | |
| Austria | | | | | | | 175 | \$58 | 173 | \$39 | 348 | \$97 |
| China 4/ | 82,800 | \$11,000 | 146,000 | \$20,700 | 48,600 | \$7,110 | 98,700 | 14,300 | 62,800 | 9,040 | 356,000 | 51,200 |
| France | 73 | 39 | 18 | 9 | | | 36 | 19 | | | 54 | 28 |
| Germany | | | | | (5/) | (5/) | (5/) | (5/) | (5/) | (5/) | (5/) | (5/) |
| Mexico | 6,700 | 918 | 3,580 | 506 | 4,550 | 631 | 5,810 | 788 | 4,180 | 602 | 18,100 | 2,530 |
| Morocco | 114 | 32 | | | | | | | | | | |
| South Africa | 15,600 | 1,840 | 20,500 | 2,510 | 42,800 | 5,760 | 15,900 | 2,270 | 20,300 | 2,710 | 99,600 | 13,300 |
| United Kingdom | | | | | | | (5/) | (5/) | (5/) | (5/) | (5/) | (5/) |
| Total | 105,000 | 13,800 | 170,000 | 23,800 | 96,000 | 13,500 | 121,000 | 17,400 r/ | 87,400 | 12,400 | 474,000 | 67,100 |
| Containing not more than | - | | | | | | | | | | | |
| 97% calcium fluoride: | | | | | | | | | | | | |
| Canada | | | 53 | 16 | 70 | 23 | 83 | 28 | 157 | 55 | 363 | 122 |
| China | 8,370 | 1,020 | | | | | | | | | | |
| Germany | | | | | | | | | 194 | 20 | 194 | 20 |
| Mexico | 8,830 | 820 | 9,300 | 883 | 21,600 | 2,070 | 6,010 | 575 | 1,390 | 133 | 38,300 | 3,660 |
| Total | 17,200 | 1,840 | 9,350 | 889 | 21,700 | 2,100 | 6,090 | 603 | 1,740 | 208 | 38,900 | 3,810 |

r/ Revised.

Source: Bureau of the Census.

TABLE 4 IMPORTS FOR CONSUMPTION OF HYDROFLUORIC ACID 1/

(Metric tons unless otherwise specified)

| | Fourth quarter 1995 | | First quarter 1996 | | Second quarter 1996 | | Third quarter 1996 | | Fourth quarter 1996 | | Total year to date 1996 | |
|---------|---------------------|-------------|--------------------|-------------|---------------------|-------------|--------------------|-------------|---------------------|-------------|-------------------------|-------------|
| | | Value 2/ | | Value 2/ | | Value 2/ | | Value 2/ | | Value 2/ | | Value 2/ |
| | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) | Quantity | (thousands) |
| Canada | 17 | \$57 | 17 | \$71 | 32 | \$105 | 39 | \$99 | 18 | \$63 | 106 | \$338 |
| France | 18 | 20 | 55 | 59 | 54 | 57 | 107 | 124 | 56 | 64 | 272 | 304 |
| Germany | 35 | 82 | 50 | 96 | 20 | 45 | 23 | 73 | 72 | 118 | 165 | 332 |
| Japan | 112 | 435 | 79 | 286 | 174 | 643 | 138 | 519 | 198 | 710 | 589 | 2,160 |
| Mexico | 11,900 | 10,700 | 20,500 | 18,800 | 26,200 | 24,600 | 22,800 | 21,300 | 11,700 | 11,000 | 81,200 | 75,700 |
| Total | 12,100 | 11,300 | 20,700 | 19,300 | 26,500 | 25,400 | 23,100 | 22,100 | 12,100 | 12,000 | 82,300 | 78,800 |

^{1/}Data are rounded to three significant digits; may not add to totals shown.

Source: Bureau of the Census.

^{1/} Imports for consumption include imports of immediate entry, and warehouse withdrawals.

^{2/} C.i.f. at U.S. ports.

^{3/}Data are rounded to three significant digits; may not add to totals shown.

^{4/} Data does not agree with published Bureau of the Census data due to adjustments made by the U.S. Geological Survey.

^{5/}Data revised to zero.

^{2/} C.i.f. at U.S. ports.